

## Team SYS-ED

---

|                 |  |
|-----------------|--|
| <b>From:</b>    | "David Shapiro" <dshapiro@sysed.com>       |
| <b>To:</b>      | "Jonathan Clarke"                          |
| <b>CC:</b>      | "David Silverberg" <dsilverberg@sysed.com> |
| <b>Sent:</b>    |  |
| <b>Subject:</b> | DB2 Courseware Licensing                   |

JC - FYI.

I refer you to the bottom portion of the e-mail.

If they contact you so be it. Let us know how you want to proceed.

If they pay for licensing of the courseware (which DSB and I are not actively pursuing), we will gladly pay a prorated amount of the figure if we utilize any of Oakwood content. YOU CAN SET THE PRORATED AMOUNT BASED UPON THE INFORMATION PROVIDED AND PURCHASE ORDER. And then provide you with the source files.

In order for us to take on the courseware assignment.

1. We will have to interview the instructor.
2. Have a reasonable time frame.
3. Get a reasonable fee; with the assumption that SYS-ED and Oakwood would also utilize the courseware for our own clients.

I will provide you with a SYS-ED spreadsheet by mid July. Hopefully, you will remain busy in Europe.

Regards.

DS