

Excerpt from Computer Decisions, 1983

Getting Started with Management's Help

David Shapiro, senior training consultant for Sys-ED, a New York training vendor, concurs. "The question isn't whether to train or not," he says. "There's no way around it. Companies should be getting a very good handle on exactly what their training needs are and what approach they should take."

With Our Compliments

Gene,

Here's a copy of the Training column from
our February '84 issue. Sorry it took so
long for you to see this.

Thanks for your help.

David Roman

**COMPUTER
DECISIONS**

A Hayden Publication

10 Mulholland Dr., Hasbrouck Heights, N.J. 0760

(201) 393-6030